## Corrigendum

Name: Appointment of Project Design & Management Agency (PDMA) for Implementation of SMART grid Infrastructure including Enhancing of Existing Network in NDMC Power Distribution Area.

Ref.:- Queries raised by bidders during pre-bid meeting held on dated 06.06.2016.

	The last date of submission of bid has been extended from 16/06/2016 to 28.06.2016		
S.No.	Clause	Clarification/Suggestion	Reply
Replie	es to the queries of M/s. BV re	eceived via e-mail.	
1.	Page No. 5 1.12 The work will be considered as a whole and indivisible between member of consortium	NIL	No change in RFP.
2.	Page No. 6 d) Bidders may carry out Project Site visits/ inspections/ testing at their own cost.	It will be difficult to assess the number of visits, inspections/testing right now as it may depend on OEM technology & condition of existing network. Therefore, we request NDMC to define number of visits per month in the bid to keep everyone at par.  Please provide a list of project sites that are available for site visits per item E below.	No change. Bidders have to satisfy themselves before quoting the rates, by carrying out Project site visit/inspections/testing at their own cost for which sufficient time is available.
3.	Page No. 7  n) If for any reason, any project area in whole or part is not available for work, the agreed schedule shall be suitably modified. However, under no circumstances the successful Bidder shall be entitled to any relaxation, whatsoever, on this ground and he shall re-organize his resources to suit the modified schedule.	We expect to define some upper limit on number of days otherwise this contract will become indefinite in nature.  We suggest incase the delay is more than 10 days attributable to customer the customer will compensate as per change request (per Diem and other expenses) to the contractor	No change.  Justified delay shall be covered under clause no. 5.17, "Extension of Time".
4.	Page No. 8  r) If during the course of execution of the project any minor revisions to the work requirements etc.	We request NDMC to define minor revisions or battery limit of "Minor Changes"	No change. Minor Revision or battery limit of minor changes cannot be specified at this stage.  Any work not mentioned in the

Commos





	are to be made to meet the goals of ether project, such changes shall be carried out without any cost		schedule of work and essentially required for successful completion of the Work, shall deemed to have been included in the scope of work. Nothing extra on any such account shall be paid.
5.	Page No. 9  2.4 Site visit and verification of information a. Bidders are encouraged to submit their respective Bids after visiting the Project site and ascertaining for themselves the site conditions, weather data, Applicable Laws and regulations, and any other matter considered relevant by them.	<ul> <li>a. We request NDMC to provide basic existing site data in a corrigendum so a price can be developed. We request at least the following be provided: <ul> <li>a. Number of Substations</li> <li>b. Number of distribution transformers</li> <li>c. Single line diagrams of all Substations included in the project</li> <li>d. Connected Load, (Residential, Commercial, Industrial if any)</li> <li>e. Present status of GIS, Automation and ICT status in NDMC</li> <li>f. What is present outage frequency and duration of the same</li> <li>g. Overhead conductor and underground cable details <ul> <li>Peak Load and Nonpeak load (season wise)</li> <li>h. Present AT&amp;C Losses Also request NDMC to define the improvement in KPI they will be expecting after successful completion of this project</li> </ul> </li> </ul></li></ul>	The required Data is attached at Annexure-A. Trajectory for AT&C loss reduction is as under:-  FY 15-16 - 17% FY 16-17 - 16.5% FY 17-18 - 15% FY 18-19 - 13.5% FY 19-20 - 12.5% FY 20-21 - 11% FY 21-22 - 9.5%
6.	Page No. 13  c. In order to afford the Bidders a reasonable time for taking an Addendum into account, or for any other reason, the NDMC may, in its sole discretion, extend the Bid Due Date	This is a complex bid with limited information provided regarding the number of sites to date. We request 4 weeks extension of bid submission from present date.	The date of submission of final bid has been extended from 16.06.2016 to 28.06.2016.
7.	Page No. 22 I. Operationalization of existing SCADA Infrastructure	Please further describe and define the phrase "operationalization of existing SCADA infrastructure" and provide the following additional detail of existing SCADA:	Please refer clause no. 2.1 (d) at page no. 6 of RFP.

famor 1



		a. Vendor and software	
		b. Year of commissioning	
		C. Number of RTUs installed	
		d. Number of RTUs installed	
		e. Hardware and software details	
		f. Point limits	
		g. Protocol(s) used and supported h. System architecture drawings	
8.	Page No. 22	We understand the office space and necessary office	NDMC will provide only raw
8.	3.5 Selected bidder to establish a Project Management Office with 30 days from the date of award of work, and that will remain operational till the implementation phase is completed for all the SMART Grid Infrastructure Components including enhancing Existing Network. Office arrangement for the Project Management Unit (PMU)	infrastructure shall be provided by NDMC to the PDMA. Also all utilities charges like Telephone, Mobile bills, Xerox, printing, Car facility for site visit etc shall be provided by NDMC or will be reimbursed on submission of bills. This will be extra and not part of the contract price.	space without furniture for establishing Project Management Unit (PMU). All other expenses will be borne by preferred bidder. However basic services like electricity, air conditioning, lifts etc. will be provided on chargeable basis at prevailing rates.
9.	will be arranged by NDMC  Page No. 23	Do we need to deploy the minimum no of person as	The number of persons as
	3.6 To establish a Project Management Unit (PMU) and deploy minimum of the following resources at Project site. Additional resources required as per the project requirements shall be assessed by the selected	mentioned in RFP for complete contract duration i.e 48 months pl clarify.  We suggest NDMC to allow PDMA to deploy the resource at site based on the requirement. This will help us in giving the competitive proposal.	mentioned in RFP is only for project implementation period. The number of persons required during post implementation period is attached at Annexure-B.
	bidder and to be deployed as and when required. A detailed resource deployment plan is to be submitted by the bidder in their technical bid.	Also we recommend that NDMC weight foreign/global experience. AMI and Smart Grid functionalities are new and evolving and this will help in designing a world class infrastructure	Members of consortium/sole bidder may have foreign/global experience but experience should be in the name of company registered in India.
10.	Chief Project Manager- Smart Grid Project	As mentioned above, Smartgrid is a new technology involves many functionalities and technologies. We request you to modify	No change.
	Qualification Degree in Electrical	a. Qualification : Degree in Electrical/ Electronics (MBA degree Optional)	

farmas



11.		<ul> <li>b. Also one of the major requirement of IPDS is to enhance the distribution system to HVDS we request to allow experience of sub transmission (up to 132KV) also as key expertise.</li> <li>c. Experience in delivery or consultancy of project involving following functionalities <ol> <li>Implementation of Peak Load Management</li> <li>Integration of Distributed generation to grid</li> <li>Implementation/Design of EV charging system</li> <li>Integration / Design of Energy Storage</li> </ol> </li> <li>We understand, "Similar work means Project Management consultancy for IPOS/R-APDRP works "is for guideline purpose only. Please clarify if</li> </ul>	Project experience / credentials of Parent company are not allowed.
		Global projects will also qualify.  Also it is expected the EV will grow in NDMC area and also the emphasis on Green fuel, we request NDMC to add project experience in EV System setup as key PQ of the consulting company.  Since, we are fully owned subsidiary of global company. We understand we can use project experience/credentials of parent company in this	Global/foreign experience of company registered in India are allowed. No experience of EV will be considered.
12.	Experience of Project management and Consultancy No. of 2 5 work in Power Distribution projects in India under RAPDRP/ IPDS in last 7 years	project.  We request you to change this to International project also. Multinational companies who have not participated in RAPDRP/IPDS project may not qualify for this bid.	No change.
13.	Team Profile (Maximum Marks 20)	We understand the proposed team member can be sub consultant also.	All the team members should be on pay roll of the company.
14.	Page 24 3.8 Engagement Period	1. We would appreciate if there is a defined or mutually agreed upon process and time period of say 4-6 weeks for acceptance after completion of work.	Engagement period has been changed, please refer Sr. No. 49.

Rannay



	a. Project Design, Procurement & Establishment Phase (24 months) # Establishment of all SMART Grid Infrastructure Components including enhancing Existing Network mentioned above is required to be completed within 24 months from the date of agreement.  However this phase will be considered completed after operational acceptance by NOMC for all SMART Grid Infrastructure, hence POMA to remain engaged till that milestone.	There is risk if work is delayed due to reasons not in control of the bidder – how will this be accounted for as the project delay will impact the cost to the bidder.  2. What will be the start date of the 3.8 b. Post Implementation – Hand Holding Phase (24 months) in case there is delay in accepting the 3.8 a. work? Delay in 3.8 a. acceptance may delay this work too and impact the project cost to the bidder	The start date of Post implementation phase is the next date on which final operation of complete smart grid system accepted by NDMC.
15.	Is protection and control (settings) of substation devices (relays etc.) excluded from the design work or included?	Pl clarify.	Protection and control settings of substation devices included in the scope of work.
16.	Team Profile Project Manager- Network Strengthening Experience :min 15 years	Since Network Strengthening work is similar to up to 132 kV Level and for any construction power work. We request you to modify  i. Experience in relevant or upto 132 kV System or in construction power package system. At least commissioning ii. Power Distribution experience upto 132 kV or construction power experience (At least 5 years)  Also one of the major requirement of IPDS is to enhance the distribution system to HVDS we request to allow esperience of sub transmission (up to 132KV) also as key expertise.  Post-Graduation Degree may be optional	No change.
17.	Project Management sub clause e.	We understand that Right Of Way & statutory clearance will be responsibility of NDMC.	Yes, right of way & statutory clearance will be responsibility of NDMC.
18.	3.3g on page 22 as "Advanced Distribution Management System (ADMS)"	<ol> <li>Does the scope include the delivery of an ADMS directly or will this include specification development, bidder selection, and</li> </ol>	The scope of consultant doesn't include delivery of

Jammos

1



			Y
		implementation.  2) If an ADMS is to be provided directly, please indicate  a) What centralized ADMS applications are required for implementation, such as Volt/VAR optimization (VVO), Fault Location Isolation and Service Restoration (FLISR), Faulted Circuit Indication (FCI), Feeder SCADA, adaptive relaying, automatic switching, PQ metering, physical and cyber security etc.  b) What level of redundancy is required  c) What control room equipment is required and whether a new control center is required  d) How many distribution circuits are to be included in the ADMS  Whether the equipment being installed under 3.1 on page 22 will be adjusted to include equipment that can support the ADMS	ADMS but include consultancy part of ADMS.  2) N/A
Additio	onal Replies to the queries o	f M/s. BV received via e-mail.	
19		NDMC will add few KPI as part of deliverables like SAIFI, SAIDI, response time etc. This is to make the NDMC system more resilient and world class. It is important because the design will be done by the consultant the implementation company will do the implementation	Please refer S.No. 5.
20		The PDMA should have experience in Cyber security as one of the pre qualification. This is the key focus by all utilities because the payment transaction, customer database, and other critical informations also to avoid possible sabotage by cyber attack. NDMC serves high profile customer and it is important to have cyber security information as must	Designing of cyber security for SCADA network has been added in the scope of work of consultant under clause no. 3.3 at page no. 22 at point (m) of RFP which read as "to develop platform in cyber security of existing as well as proposed SCADA network.
21		10% of Total contract value as advance or against submission of blue print	
21 22 23			No change.

Jannes 1



0.4		the parent company experience	DI
24		Expert team should include "Cyber Security expert" as must	Please refer to Sr. No. 20
25		Existing data like SLD, S/S detail, customer base etc to be shared	Please refer Annexure-A.
Reply	to the queries of M/s. EDF r	eceived via e-mail.	
26	Clause No. 6.3	Kindly extend the last date of submission by 1 month	Please refer Sr. No. 6.
	Key Milestones Last date and time of Receipt of Tenders		
27	Clause No. 4.3  Eligibility Criteria  General	Under the present Terms & Conditions, one of the important phase of project is "Post-Implementation-Handing phase (24 Months). Generally such is only available with Utilities, who actually owns and operates the Network,. Therefore, looking at this important aspect, out request is include "Past Experience on Operation & Maintenance of Distribution Networks or Experience as Power Distribution Utility" as mandatory	No change.
28	Clause No. 4.3 (C) Point 4  Eligibility Criteria	qualifying criteria.  Under the present terms & conditions, the experience regarding "network strengthening" of a particular Bidder is counted only on account of past experience on IPDS/R-APDRP Works". To conduct such specific task of Network Strengthening, generally large experience on "Network Modeling/Designing" is essential. Therefore, we hereby request to kindly include" Experience on Network Modeling/Designing" also as pre qualification	Layout design of replacement of LT cable, HT cables, panels, transformers, capacitor bank is not part of the scope of work. However preparation of specification and bid documents for component of network strengthening work
		requirement. Our specific request for Amendment the last line of Section 4.3 (c) as follows: "Similar works means Project Management.	shall be in the scope of consultant. (Added as clause 3.2 (i) in the RFP at page no.22)
29	Clause no. 4.3 (C) Point (9) (viii)	Please note that the critical challenge is to integrate the intimacy of large scale renewable source (specific Roof top solar plants, which will coming up in NDMC area) in Distribution Area. for, this we need specific software/system like- "Distributed Energy Resource Management System". Therefore our specific request are as follows:- "Renewable integration and Net Metering experience of large Scale Renewable Power Plants on Distribution Grid".	No change.

Rannes





20	Clause No. 4.6 (0)	As montioned shows under the massest towns 0	No shange Ermanianae of
30	Clause No. 4.6 (2) Technical Evaluation	As mentioned above, under the present terms & conditions, the experience regarding "Network strengthening" of a particular Bidder is counted only on account of past experience on IPDS/R-APDRP Works". To conduct such specific task of Network Strengthening. Generally large experience on "Network Modeling of Designing/Large Transmission & Distribution Projects" is essential. Therefore, were hereby request to also kindly include "Experience on Network modeling/Designing/Large Transmission projects".	No change. Experience of network strengthening in subtransmission and distribution system is required as per RFP.
31	Clause No. 5.10	Kindly clearly specify the definition of "Final Operational	"Final Operational Acceptance
	Payment Terms	Acceptance of smart Grid system". In addition, kindly clearly specify the definition of "Provisional operational acceptance" for various system mentioned in payment terms.	of Smart Grid System" means when smart grid is fully functional and stabilized for period of minimum 15 days. Provisional operational acceptance means when system is fully operational but not fully stabilized.
32	General	Kindly specify the budget of this consultancy contract.	The work will be awarded to the bidder as per QCBA criteria of evolution mentioned in RFP.
	ional Reply to the queries of l	M/s. EDF received via e-mail.	
33	Section 1 Article Number 6.3 (Page 4)  KEY MILESTONE  Last Date and Time of Receipt of Tenders	Kindly extend the last date of submission by 1 Month	Please refer S.No. 6.
34	Section 4 Article Number 4.3	Under present Terms & Conditions, one of the	Please refer Sr. No. 27.
	(Page 29)  ELIGIBILITY CRITERIA	Important Phase of Project is "Post -Implementation - Handling Phase (24 Months)". Generally such experience of operation & maintenance is only available with utilities, which actually owns and operates the Network.	
	General	Therefore, looking at this important aspect, our request is to include "Past Experience On Operation &	

Rannas





		Maintenance of Distribution Networks / Experience as Power Distribution Utility" as mandatory qualifying criteria	
35	Section 4 Article Number 4.3 (c) Point (1) (Page 29)  ELIGIBILITY CRITERIA	Under present Terms & Conditions, Sole Company or Companies as part of Consortium should be registered entity under Companies Act 1956/2013, for at least 5 Years before the bid submission date.	No change.
	"Legal Entitiesbefore the bid submission date".	Kindly note that Project comprises of very niche technology intensive area. The extensive experience of such Technologies (Like AMI, Large Scale Renewable Integration) is generally present with large European/American Utilities. Further, looking at this scenario, Indian Companies will form consortium with these foreign companies.	
		Therefore, looking at this important aspect, for a consortium, our request is to consider the Incorporation of only Lead Bidder as a mandatory condition. Therefore, we hereby request you to amend the Article 4.3 ('C) Point 1 last statement as follows  "Companies participating as Sole Bidder should be registered entity for at-least five years before the bid	
36	Section 4 Article Number 4.3 ('c) Point (4) (Page 30) ELIGIBILITY CRITERIA	submission date. In case of consortium, only Lead Bidder should be registered entity for at-least five years before the bid submission date.  Under present Terms & Conditions, the experience regarding "Network Strengthening" of a particular Bidder is counted only on account of past experience on IPDS/ R-APDRP Works".	No change.
	"Bidder should experience As mentioned above"	The Project also consists of Certain Technology Specialized Area Like "Creation of Advanced Metering Infrastructure". To conduct such specific task of Network Strengthening/ Creation of AMI, generally large experience on "Network Modeling/Designing/AMI" is essential.  Therefore, we hereby request to kindly include	

Rommar



		"Experience on Network Modeling/ Designing/ Large Transmission &Distribution Projects" also as pre qualification requirement.	
		Our specific request for Amendment the last line of Section 4.3 ('c) as follows: "Similar works means Project Management Consultancy for IPDS/R-APDRP/Large Transmission &Distribution Projects/Network Modeling or Designing Works"	
37	Section 4 Article 4.3 ('c) Point (9) (viii) (Page 31)	Please note that the critical challenge is to integrate large scale renewable source (specific Roof top Solar Plants, which will coming up in NDMC area) in Distribution Grid.	No change.
	ELIGIBILITY CRITERIA  Technology Projects Experience "Renewable Integration Implementation Agency"	For, this we need specific software/systems like - "Distributed Energy Resource Management System". Under present Terms & Conditions, eligibility is based on only successful demonstration of 1 MW Solar Plant.	
		Therefore our specific request is as follows :"Renewable Integration and Net Metering experience of large Scale Renewable Power Plants (at least 50 MW Solar Roof Top Plants) on Distribution Grid"	
38	Section 4 Article 4.6 (2) (Page 34) TECHNICAL EVALUATION  "Project Management andequal to seven"	As mentioned above, Under present Terms & Conditions, the experience regarding "Network Strengthening" of a particular Bidder is counted only on account of past experience on IPDS/ R-APDRP Works".	No change. Please refer Sr. No. 28. RFP.
		To conduct such specific task of Network Strengthening, generally large experience on "Network Modeling or Designing/Large Transmission &Distribution Projects" is essential.	
1-		Therefore, we hereby request to also kindly include "Experience on Network Modeling/Designing/Large Transmission Projects"	
39	Section 5 Article 5.10(iii) (Page 40)	Kindly clearly specify the definition of "Final Operational Acceptance of Smart Grid System". In addition, kindly clearly specify the definition of	Please refer Sr. No. 31.

Rammay





	PAYMENT TERMS	"Provisional Operational Acceptance" for various	
	Payment Schedule	systems mentioned in Payment Terms	
Reply		OWER DISTRIBUTION COMPANY LIMITED, NEW DELHI 1	received via e-mail
40	4.3 (c) Point 4, Page No. 30  Bidder should have experience successful completed works during the last 7 years experience ending previous day of last date of submission of RFP. Similar work experience:  Bidder should have experience of successfully completed Project Management consultancy work of at least three similar work of project costing Rs. 180 Crores	<ol> <li>As IPDS/ R-APDRP are recent scheme and projects under these schemes are in execution stage and there is no much completion happened in any state, thus we suggest to accept Approved DPRs and Work Orders as proof to suffice the requirement under this clause.</li> <li>We suggest to consider the experience of other partners also in case of consortium.</li> </ol>	Clause No. 4.3 (C) point no. (4) shall be read as under:-  Bidder should have prior experience / is currently engaged as Project Management and Consultancy work in Electrical Network Strengthening Field in Power Distribution Sector for last 7 years  Similar work experience:
	each or two works of project costing Rs 270 Crores each or one work of project costing Rs 360 Crores. Similar work means Project Management consultancy for IPDS/R-APDRP works.  NOTE:-Lead bidder should have experience of at least completion of one work as mentioned above.		Bidder should have experience of successfully completed/currently engaged Project for Management consultancy work of at least three similar work of project costing Rs. 180 Crores each or two works of project costing Rs 270 Crores each or one work of project costing Rs 360
			Crores. Similar work means Project Management consultancy for IPDS/R- APDRP works. NOTE:-Experience of all consortium member will be considered in proportionate term.
41	4.3 (c) Point 9, Page No. 31	We understand from Project scope that bidder needs to deploy 16 permanent technical experts and there will be	NO change.
	Bidder should have at-least 30	10-15 resources for support which totals to around 25-	

Janmas 1



Technical Subject Matter Experts on-roll (Minimum 5 year's SMART Grid Technology Experience with electrical engineering degree) in Operational / Commercial / Technology field in the Power Distribution Sector as on the date of Bid Submission. Qualification Sector as Operational Qualification Sector Signature Signatu	
Certificates along with TDS certificates of all such employee. In case of consortium, this can be meet jointly by all the consortium members.  Technology Experience with electrical engineering degree) in Operational / Commercial / Technology field in the Power Distribution Sector as on the date of Bid Submission. Qualification Certificates along with TDS certificates of all such employee. In case of consortium, this can be meet jointly by all the consortium members.  42 3.8(b),3.9Page No. 24  We understand that the system developed under this No change.	e.
Post Implementation – Handholding Phase (24 Months) # Appointed Program Management and Consultancy Firm to provide hand-holding, Capacity Building, SLA Monitoring and Vendor Management Support to the NDMC for two years post rollout of the system. If NDMC requires, this period can be further extended for another one years at mutually agreed Terms and Conditions at that time but not more than the cost of one year post rollout charges.	
In RFP, minimum requirement of resource to be deployed during Project Design, Procurement & required during Establishment phase is mentioned.  Similarly, we request you to indicate the minimum resource requirement during Post Implementation – Hand Holding phase. This is currently missing in RFP.	during post station- Hand holding given at Annexure 'B'.
44 <b>2.9,Page No. 13</b> Bid Submission Related  Request you to please specify the number of copies of bid which needs to be submitted along with the original.  Only One copy is required bid which needs to be submitted along with the original.	copy is required.

Commer 1



45	0.0 (h) Dana Na 14	We are deserted that hidden made to submit Disconcial	Diagram vafor Amagrupa '6' of
45	2.9 (b),Page No. 14  Envelope C:  1. Financial Bid Submission Letter 2. Financial Bid	We understand that bidder needs to submit Financial Bid Submission letter and Financial Bid but in RFP we could find only one format in Annexure 6 for Price Proposal.  Request you to clarify what format is to be used for	Please refer Annexure- '6' of RFP.
		submission of these documents.	
46	5.4, Page No. 38  Payments shall be made promptly by the Purchaser, not later than sixty (60) days after submission of an invoice	In order to maintain positive cash flow, we suggest to modify the clause as under: Payments shall be made promptly by the Purchaser, not later than thirty (30) days after submission of an invoice.	Clause 5.4 (i) on page 38 of RFP be read as under:- Payments shall be made promptly by the Purchaser, not later than thirty (30) days after submission of an invoice along with supporting documents or request for payment by the Supplier, and the Purchaser has accepted it. But if the progress is not satisfactory and according to agreed work program / schedule the payment may be withheld
47	5.9,Page No. 39-40 & 70 A sum equivalent to 0.5% of the value of the service, supplied beyond delivery schedule for each week or part thereof of delay until actual performance, subject to a maximum of 10% of value of such service.	Being this a consultancy assignment, the maximum limit of LD (10%)considered in RFP is on higher side.  As per industry practice, we suggest to modify the clause as under:  A sum equivalent to 0.5% of the value of the service, supplied beyond delivery schedule for each week or part thereof of delay until actual performance, subject to a maximum of 5% of value of such service.	No change.
48	Payment Schedule:	This is a consultancy assignment which requires the	Clause no. 5.10 of RFP be read
	<ul> <li>a) Fixed monthly payment (40% of total PDMA fees establishment phase)</li> <li>b) Milestone Linked (50% of PDMA fees Establishment phase)</li> <li>c) Final Operational Acceptance of Smart Grid System (10% of</li> </ul>	mobilization of man power, thus mobilization advance is required which is also as per IPDS guidelines.  Also, as per IPDS/ R-APDRP guidelines & industry practice we suggest to modify the clause as under:  a) Advance – 10 % of total PDMA fees establishment phase	as under:- (i) (a) AS-IS Study report, System Design Report and Final BOQ for all modules - 10% of the PDMA fees (b) Fixed Monthly payment (40% of the PDMA Fees Establishment Phase) in 30 equal monthly installments.

Rammas 1



	PDMA Establishment Phase)	<ul> <li>b) Fixed monthly payment (40% of total PDMA fees establishment phase)</li> <li>c) Milestone Linked (40% of PDMA fees Establishment phase)</li> <li>d) Final Operational Acceptance of Smart Grid System (10% of PDMA Establishment Phase)</li> </ul>	<ul> <li>(ii) Milestone Linked payment Submission 40% of the PDMA Fees (Establishment Phase)</li> <li>1. Floating of Tenders for selection of selection Solution providers (atleast 90% of the total Project Estimated Cost) – 15%</li> <li>2. Award of implementation work(at-least 90% of the total Project Estimated Cost) – 25%</li> <li>3. Provisional Acceptance of DATA Centre and Call centre with Hardware and System Software – 20%</li> </ul>
			4. Provisional Operational Acceptance of AMI System - 15% 5. Provisional Operational Acceptance of Network Strengthening Work - 15% 6. Provisional Operational Acceptance of the Application (GIS, ERP, CRM, Power Portfolio and Network Analysis System - 10% iii) Final Operational Acceptance of complete SMART Grid System - 10% PDMA Fees (Establishment Phase)
49	6.2,Page No. 46 The term of this Agreement shall	There is a contradiction of this clause with clause 3.8 of Section 3 (Page 24), wherein engagement period is	Clause No. 6.2 is deleted. Clause no. 3.8 of RFP be read
	be a period of three years from the date of signing this Agreement or	mentioned as 48 months.	as under:- The term of this Agreement
			shall be a period of 54 months

Cammon 1



till one year after completion of the PDS project	Please clarify what engagement period to be considered for this bid.	from the date of signing of this agreement as detailed here under:-  (a) Project Design, formulation and award of work (6 months).
		(b) Procurement & Establishment Phase (24 months) Establishment of all SMART Grid Infrastructure Components including enhancing Existing Network mentioned above is required to be completed within 24 months. However this phase will be considered completed after successful operational
		acceptance by NDMC for all SMART Grid Infrastructure, hence PDMA to remain engaged till that milestone.
		(c)Post Implementation-Hand Holding Phase after successful completion of project work (24 months) Appointed PDMA Firm to provide hand-holding. Capacity building, SLA Monitoring and Vendor Management Support to the
		NDMC for two years post rollout of the system. If NDMC requires, this period can be further extended for another one years at mutually agreed Terms and Conditions at that time but not more than the cost of one year post rollout charges.

Zamnes



9.16, Page No. 58 a) There is a reference of clause 8.19 in the text. 8.19 a)Clause mentioned under clause 9.16 be read as Any sum which becomes payable Request you to please clarify what is clause 8.19. clause 9.16. under any of the provisions of this b) We suggest to keep a provision in this clause b) No change. wherein it is mentioned that if there is delay in Agreement by the PDMA to the payment to PDMA by NDMC then payment shall NDMC shall, if the same be not carry interest at 18% per annum. paid within the time allowed for payment thereof, shall be deemed to be a debt owed by the PDMA to the NDMC. Such sum shall until payment thereof carry interest at 18% per annum from the due date for payment thereof until the same is paid to or otherwise realized by the NDMC. Provided the stipulation regarding interest for delayed payments contained in this Clause 8.19 shall neither be deemed nor construed to authorize any delay in payment of any amount due by the PMA nor be deemed or construed to be a waiver of the underlying breach of payment obligations. 12.8 (v), Page No. 67 This clause is not acceptable to us considering this has No change. Notwithstanding anything very high financial risk and will significantly increase contained in this Agreement, the the bid value. This clause is also not inline with any right of NDMC to vacant and other similar assignment under IPDS / R-APDRP peaceful possession of the Project scheme. Facilities, upon Termination is absolute. If the PDMA fails to We strongly suggest to delete this clause. deliver vacant and peaceful possession of the Project Facilities as contemplated in this provision, the PDMA shall be liable to pay to NDMC and NDMC shall be entitled to recover from the PDMA, an

Lammar





amount that represents a genuine estimate of the losses, damages and costs suffered by NDMC by way of liquidated damages. The parties agree that the said liquidated damages shall be calculated at the rate of 200% of the applicable Contract Fee for the year when the Contract is Terminated plus the costs incurred by NDMC for recovery of the Project Facilities. Such liquidated damages shall be recoverable from the Termination Date to the date when NDMC receives vacant and peaceful possession of the Project Facilities. Provided, the recovery of liquidated damages shall be without prejudice to the rights and remedies available to NDMC against the PDMA who shall be deemed to be a trespasser in illegal and unauthorized possession and occupation of the Project Site and Project Facilities, upon Termination.

## Reply to the queries of M/s. TATA POWER received via e-mail.

52 4.3 (c) Point 4 ,Page No. 30

Bidder should have experience successful completed works during the last 7 years experience ending previous day of last date of submission of RFP. Similar work experience:

Bidder should have experience of

1) As IPDS/ R-APDRP are recent scheme and projects under these schemes are in execution stage and there is no much completion happened in any state, thus we suggest to accept Approved DPRs and Work Orders as proof to suffice the requirement under this clause.

2) We suggest to consider the experience of other

2)We suggest to consider the experience of other partners also in case of consortium.

Please refer Sr. No. 40







	successfully completed Project Management consultancy work of at least three similar work of project costing Rs. 180 Crores each or two works of project costing Rs 270 Crores each or one work of project costing Rs 360 Crores. Similar work means Project Management consultancy for IPDS/R-APDRP works.  NOTE:-Lead bidder should have experience of at least completion of one work as mentioned above.		
53	4.3 (c) Point 9,Page No. 31  Bidder should have at-least 30 Technical Subject Matter Experts on-roll (Minimum 5 year's SMART Grid Technology Experience with electrical engineering degree) in Operational / Commercial / Technology field in the Power Distribution Sector as on the date of Bid Submission. Qualification Certificates along with TDS certificates of all such employee. In case of consortium, this can be meet jointly by all the consortium members.	We understand from Project scope that bidder needs to deploy 16 permanent technical experts and there will be 10-15 resources for support which totals to around 25-30 technical experts for the project. As per RFP, bidder having 30 Technical experts on its roll shall suffice the requirement which we understand to be on a lower side due to risk of high attrition rate in this market.  We suggest to modify the clause as under: Bidder should have at-least 100 Technical Subject Matter Experts on-roll (Minimum 5 year's SMART Grid Technology Experience with electrical engineering degree) in Operational / Commercial / Technology field in the Power Distribution Sector as on the date of Bid Submission. Qualification Certificates along with TDS certificates of all such employee. In case of consortium, this can be meet jointly by all the consortium members.	No change.
54	3.8(b),3.9Page No. 24  Post Implementation - Handholding Phase (24 Months) # Appointed Program Management and Consultancy Firm to provide hand-holding, Capacity Building, SLA Monitoring and Vendor Management Support to the NDMC	We understand that the system developed under this project will have minimum lifecycle of 5 years with requirement of lot of coordination with PDMA. In order to maximize the benefit from the system, we suggest to modify the handholding phase duration.  We suggest to modify the Post Implementation – Hand Holding phase to 36 months with a provision for extension of 2 years.	No change.

Louman





55	for two years post rollout of the system. If NDMC requires, this period can be further extended for another one years at mutually agreed Terms and Conditions at that time but not more than the cost of one year post rollout charges.  3. Page No. 36	In RFP, minimum requirement of resource to be	Please refer Sr. No. 43.
		deployed during Project Design, Procurement & Establishment phase is mentioned.  Similarly, we request you to indicate the minimum resource requirement during Post Implementation – Hand Holding phase. This is currently missing in RFP.	
56	2.9,Page No. 13  Bid Submission Related	Request you to please specify the number of copies of bid which needs to be submitted along with the original.	Only One copy is required.
57	2.9 (b),Page No. 14 Envelope C:  3. Financial Bid Submission Letter  4. Financial Bid	We understand that bidder needs to submit Financial Bid Submission letter and Financial Bid but in RFP we could find only one format in Annexure 6 for Price Proposal.  Request you to clarify what format is to be used for submission of these documents.	Please refer Sr. No. 45.
58	5.4, Page No. 38  Payments shall be made promptly by the Purchaser, not later than sixty (60) days after submission of an invoice	In order to maintain positive cash flow, we suggest to modify the clause as under:  Payments shall be made promptly by the Purchaser, not later than thirty (30) days after submission of an invoice.	Please refer Sr. No. 46.
59	5.9,Page No. 39-40 & 70 A sum equivalent to 0.5% of the value of the service, supplied beyond delivery schedule for each week or part thereof of delay until actual performance, subject to a maximum of 10% of value of such service.	Being this a consultancy assignment, the maximum limit of LD (10%)considered in RFP is on higher side.  As per industry practice, we suggest to modify the clause as under:  A sum equivalent to 0.5% of the value of the service, supplied beyond delivery schedule for each week or part thereof of delay until actual performance, subject to a maximum of 5% of value of such service.	No change
60	Payment Schedule: a)Fixed monthly payment (40% of	This is a consultancy assignment which requires the mobilization of man power, thus mobilization advance is	Please refer Sr. No. 48.

fammer 1



	total PDMA fees establishment	required which is also as per IPDS guidelines.	
	phase)	Alexander IDDG / D ADDDD and delice of the desired	
	b)Milestone Linked (50% of PDMA fees Establishment phase)	Also, as per IPDS/ R-APDRP guidelines & industry practice we suggest to modify the clause as under:	
	c)Final Operational Acceptance of	practice we suggest to inodify the clause as under.	
	Smart Grid System (10% of PDMA	a)Advance – 10 % of total PDMA fees establishment	
	Establishment Phase)	phase	
	,	b)Fixed monthly payment (40% of total PDMA fees	
		establishment phase)	
		c)Milestone Linked (40% of PDMA fees Establishment	
		phase)	
		d)Final Operational Acceptance of Smart Grid System	
C 1	6 0 Page No. 46	(10% of PDMA Establishment Phase)	DI C C N 40
61	6.2, Page No. 46 The term of this Agreement shall	There is a contradiction of this clause with clause 3.8 of	Please refer Sr. No. 49.
	be a period of three years from the	Section 3 (Page 24), wherein engagement period is mentioned as 48 months.	
	date of signing this Agreement or	mentioned as 40 months.	
	till one year after completion of the	Please clarify what engagement period to be considered	
	PDS project	for this bid.	¥
63	9.16, Page No. 58	a) There is a reference of clause 8.19 in the text.	Please refer to Sr. No. 50.
	Any sum which becomes payable		
	under any of the provisions of this	Request you to please clarify what is clause 8.19.	
	Agreement by the PDMA to the	10.00	
	NDMC shall, if the same be not paid within the time allowed for	b) We suggest to keep a provision in this clause wherein	
	payment thereof, shall be deemed	it is mentioned that if there is delay in payment to PDMA by NDMC then payment shall carry interest at	
	to be a debt owed by the PDMA to	18% per annum.	
	the NDMC. Such sum shall until	1070 per annam.	
	payment thereof carry interest at	*	
	18% per annum from the due date		
	for payment thereof until the same		
	is paid to or otherwise realized by		
	the NDMC.		
	Provided the stipulation regarding		
	interest for delayed payments contained in this Clause 8.19 shall		
	neither be deemed nor construed		
	to authorize any delay in payment		
	of any amount due by the PMA nor	,	
	be deemed or construed to be a		
	waiver of the underlying breach of		
	payment obligations.		

Pannoles





This clause is not acceptable to us considering this has 64 12.8 (v), Page No. 67 No change. very high financial risk and will significantly increase Notwithstanding anything the bid value. This clause is also not inline with any contained in this Agreement, the right of NDMC to vacant and other similar assignment under IPDS / R-APDRP peaceful possession of the Project scheme. Facilities, upon Termination is absolute. If the PDMA fails to We strongly suggest to delete this clause. deliver vacant and peaceful possession of the Project Facilities as contemplated in this provision. the PDMA shall be liable to pay to NDMC and NDMC shall be entitled to recover from the PDMA, an amount that represents a genuine estimate of the losses, damages and costs suffered by NDMC by way of liquidated damages. The parties agree that the said liquidated damages shall calculated at the rate of 200% of the applicable Contract Fee for the vear when the Contract is Terminated plus the costs incurred by NDMC for recovery of the Project Facilities. Such liquidated damages shall be recoverable from the Termination Date to the date when NDMC receives vacant and peaceful possession of the Project Facilities. Provided, the recovery of liquidated damages shall be without prejudice to the rights and remedies available to **NDMC** against the PDMA who shall be deemed to be a trespasser in illegal and unauthorized possession and occupation of the Project Site and Project Facilities, upon Termination. Replies to the queries of M/s. Voyants received via e-mail. 65 Please refer Sr. No. 40. Section: 4 (Evaluation of Consultant is to provide the details of completed

Lamen

**\** 



	Bids)/ 4.3 Eligibility Criteria/Point 4Network Strengthening Consultancy Experience	works. We are executing many big PMA works which are at closing stage. So these works do not come in the category of completed work.  We propose that the works which are running but the cost of completed/ executed part is sufficient to meet the eligibility criteria, be considered to meet this qualification requirement.  Kindly consider.	
66	Section: 4 (Evaluation of Bids)/ 4.3 Eligibility Criteria/Point	Different experience is being sought under one umbrella. There are companies in the field which have implemented SCADS system but the scope of utility billing, CRM &ERP is out of their scope. Then establishment of call centre is separate expertise. Execution of advance metering infrastructure is separate field. It is not necessary that if some agency would have the experience of GIS, power system. Only few agencies in the file are having experience of GIS implementation. Again the renewable integration is different field.	No change.
		In brief, the consortium of maximum of 03 firms cannot fulfill the desired eligibility criteria.  Request that consortium of minimum 05 agencies be allowed to participate in the bid.	-
67	Section:- 4 (Evaluation of Bids)/ 4.3 Eligiblity Criteria/Point 9 Technology Projects Experience	The companies who have executed the GIS for power distribution are very very limited. The companies available are having expertise in GIS survey of the roads/highways. The nature of work is almost similar. We also have executed many works in GIS of roads/highways, with GPS of power system. We are also having GISS software including GPS instruments.	No change.
		Request to consider the experience of GIS for any infra work with GPS for power system to meet eligibility criteria.	
68	Section:4 (Evaluation of Bids)/4.3 Eligibility Criteria/Point 9 Team Strength	Considering consultancy firms are exclusive Man Power Bases, agencies & cannot retain all the manpower of a particular field after completion of work, all the times.	No change.
		The agency used to add or reduce the manpower according to the situation/requirement. As per practice	

Lamyer





	1		
		in National Highway Authority of India (NHAI), the bidder used to submit the CV with the consent of the	
		manpower and engaged the manpower only on award of	
		the work. The same procedure can be adopted here.	
		Kindly consider.	
69	Section:- 14 (Liquidated Damages)	The timelines for deliverables are not available Please provide.	Please refer Sr. No. 49.
Reply	to the queries of M/s. WAPCO	OS received via e-mail.	
70	Section 4: Evaluation of bids,	Bidder Should have prior experience of successfully	No Change. Already consider
	Clause No.: 4.3, (Sr No.9	completed project in each of the following SMART grid	in RFP.
	Technology Projects Experience) -	technology field as Project Management Consultant or	
	pg. no 31	Project Implementing Agency in last five years last 5	
		years experience clause may be waived. Experience in	
		PMC for SCADA technology in Power distribution may	
		also be considered in addition to SMART GRID	
77.1	Section 4: Evaluation of bids,	Technology.  Point no ii) SCADA/DMS established on at -least 10	No change.
71	Clause No.: 4.3, (Sr No.9	Grid sub-stations 5 Grid substation experience may be	No change.
	Technology Projects Experience) -	considered instead of 10.	
	pg. no 31	considered instead of 10.	
72	Section 4: Evaluation of bids,	Experience of SCADA in Power Distribution may also	Please refer Sr. No. 70.
	Clause No.: 4.3, (Sr No.9 Team	be considered in addition to SMART GRID Technology	
	Strength) -pg. no 31	,	
73	Section -2: Instruction to the	The Bid Submission date may please be extended by	Please refer Sr. No. 6.
	Bidders (Clause No. : 2.9 c) page	one month	
	no 15		
Repli	es to the queries of M/s. AECO	OM received via e-mail.	
74	Clause 4.3 c Point 4	It is understood that any project management	Please refer Sr. No. 40.
	CARAGO IIO O A CAAAC I	consulting work involving tendering, construction	
	Network Strengthening	supervision and quality assurance in Power	
	Consultancy Experience: Similar	Distribution sector will be considered as similar work	
	work experience	experience.	
		Please confirm	
75	Clause 4.3 c Point 9	In India this kind of work at the magnitude of what is	Global / international
	CAMAGO IIO O A VIIIC >	required under this project has not been done	experience of any firm

Jannes





	Technology Project Experience	commonly in the past in the Indian Distribution sector.  Hence, it is understood that International credentials / experience will be considered in order to not limit credible international consulting firms to participate in the tender opportunity.	registered in India will be considered. Also refer to Sr. No. 9
		Please confirm	
76	Clause 4.3 c Point 9  Team Strength	It is understood that experts having a variety of experience in the power distribution domain from technical to commercial to operations and experts having technology centric experience will be considered as subject matter experts to form of varied mix of backstopping staff of 30 subject matter experts.	No change.
77	Clause 5.9 Liquidated Damages	We understand that LD on consultant's payment will only be applicable on delay of work which can be solely attributed to delay in submission of consultant's deliverables.  Further, we request that the time schedule of deliverables may please be provided.	No change. Levy of LD as per RFP. Regarding time schedule, please refer Sr. No. 49.
78	Clause 5.10  Payment Schedule	Payment terms 5.10 a. ii. Point # 4,5,6,7 and iii are interlinked to contractor's work who is not supposed to be reporting to the consultant contractually. Hence, in case of delay by contractor for any reason not attributable to the consultant, the consultant is exposed to high financial risk.	No change. Please refer clause 5.16 of the RFP.
=		Therefore it is requested that the consultant's payment milestones may please be considered to be de-linked from contractor's milestones since consultant's expenses w.r.t. manpower, vehicles, office running expenses etc are fixed.	
79	Clause 12.8 (v)  Rights of NDMC on Termination	It is requested that any penalties to be imposed on the consultant shall be limited to the contract value of the consultancy contract.	No change.
80	Clause 1.1 / 6.3  Last date of submission	NMDC would appreciate that no one company will be able to participate as a sole bidder because of varied experience criteria in the RFP. Bidders need to form partnership arrangements in the form of consortium with other eligible / potential participants which is a time consuming process. Hence, we request you to	Please refer Sr. No. 6.

familie





		kindly grant a time extension of at least 4 weeks to	
	2	enable the bidders to submit competitive proposals in	
		line with the RFP requirements.	
	ies to the queries of M/s. MED		
81	Section 4 (Evaluation of Bids), Clause No. 4.3 (c) (4) (Network Strengthening Consultancy Experience)	In this regard, we would like to highlight that as IPDS/R- APDRP schemes by Govt. of India are either therefore we believe that none of bidder will be able to submit the completion certificate.	Please refer Sr. No. 40.
	Bidder should have experience of successful completed works during the last 7 years' experience ending previous day of last date of submission of RFP.	Therefore we request NDMC to allow us for submitting the Customer feedback Certificate ongoing or at closure stage	
	Similar work experience:		
	Bidder should have experience of		
	successfully completed Project		
	Management consultancy work of		
	at least three similar work of		
	project costing Rs. 180 Crores		
	each or two works of project		
	costing Rs 270 Crores each or one		, and the second
	work of project costing Rs 360		
	Crores. Similar work means Project		
	Management consultancy for		
	IPDS/R-APDRP works.		
	NOTE:-Lead bidder should have		
	experience of at least completion		
	of one work as mentioned above		
82	Section 4 (Evaluation of Bids);	As per Our Understanding Grid Sub- stations stands	SCADA / DMS established
	Clause No. 4.3 (c) (9)	for Sub- stations above 132 KV and as per NDMC	at any voltage level will be
	(Technology Projects	requirements SCADA is to be implemented up to	considered.
	Experience	11KV.	
		Therefore we request that Grid Substation should be	
	Bidder should have prior experience of successfully completed Project in each of the	replaced by Sub-station up to 11KV.	
	following SMART grid Technology		

Lomman

J



	fields as Project Management Consultant or Project Implementing Agency in last five years in Power Distribution Sector.  (ii) SCADA/DMS established on at-least 10 Grid Sub-stations		
83	Section 4 (Evaluation of Bids); Clause No. 4.6 (3) (Technical Evaluation)  Project Management and Consultancy services on Network Strengthening Work in Power Distribution sector as follows: (a) Bidder should have experience of successfully completed Project Management consultancy work of at least three similar work of project costing Rs. 180 Crores each or two works of project costing Rs270 Crores each or one work	Keeping in view the NDMC requirements for appointment of PDMA for the implementation of Smart Grid Infrastructure, past experience required should be in the area of PMC of Smart Grid. However as per the present Technical Evaluation criteria NDMC has asked for general experience in PMC of electrical works.  Our Suggestions: Clause no. 4.6.2(c) Each Project worth outlay of at-least Rs. 180 Crores in last 5 years greater than or equal to seven should be read as Experience of Implementation of Smart Grid in India.	No change.
84	of project costing Rs360 Crores.  Section 4 (Evaluation of Bids); Clause No. 4.6 (3) (Technical Evaluation)  Project Design, Management and Consultancy Experience of AMI/AMR Establishment/Engagement in last five years (in a single project)	As per our Understanding, Smart Grid is new technology and interconnection of such huge connections of AMI/AMR establishment in a single project might be easy for Power Distribution Utility but for the any Indian Consultancy firms is quite difficult.  So, we request NDMC for giving this clause should be amend as "Project Design/Management/Consultancy Experience of AMI/AMR Establishment / Engagement in last five years (in a Two or three projects)"	No change. Please refer clause 4.6 (Sr. No. 4) of the RFP.

Commes 1 Her

85	Section 5 (General Conditions	In this regard we would like to highlight that as the	No change.
	of the Contract); Clause No.	consultant Payment is linked with the	Please refer clause 5.16 of
	5.10(a) (ii) (Payment Schedule)	TKC/Implementing agency therefore we would like to	RFP.
		request that in case of delay at the end of	
	Milestone Linked Payment	TKC/Implementing agency our estimated expenditure	
	Submission	due to extension of work will be entitled with 7%	
		enhancement per year.	

Other changes as proposed in the RFP document is as follows:-

Clause 4.6, Sr. No. 2 (a):-May be read as Bidder should have experience of successfully completed/currently engaged Project for

Management consultancy work of at least three similar work of project costing Rs. 180 Crores each or two

works of project costing Rs 270 Crores each or one work of project costing Rs 360 Crores.

Clause 4.9: DELETED

Lanner 1 20

ANNEXURE-'A'

## Broad details of Existing Electrical Infrastructure (As per DPR)

			Existing	Proposed		
				under IPDS		
1	Total of 66/33 feeders	Nos.	79	Nil		
2	Total length of 66/33KV feeders(Overhead)	Km	Nil	Nil		
3	Total length of 66/33 KV feeders(underground)	Km	222.73	Nil		
4	Total 66/11& 33/11 KV Sub stations	Nos.	30	Nil		
5	Total Power Transformers	Nos.	67	Nil		
6	Power Capacity of Power Transformers	MVA	1466	Nil		
7	Total of 11 KV feeders	Nos.	488	Nil		
8	Metered 11 KV feeders	Nos.				
9	Total length of 11KV feeders (Overhead)	Km	Nil	Nil		
10	Total length of 11KV feeders (Underground)	Km	944.44	104		
11	Total length of LT Lines (Overhead)	Km	Nil	Nil		
12	Total length of LT Lines (Underground)	Km	6000	200		
13	HT/LT Ratio		0.16			
14	Total Distribution transformers	Nos.	786	268		
15	Total capacity of Distribution transformers	MVA	936.34	208.80		
16	Total annual energy input of previous FY	MUs		1480.00		
17	Current peak Demand	MVA		437		
18	Current average Demand	MVA		297.14		

In General State

## ANNEXURE - 'B'

The minimum resource to be required during post implementation-Hand Holding phase is given as under:-

S. No.	Position	No. of Dedicated Resources	Minimum Qualification	Minimum Relevant Experience in years.
1.	Team Leader	01	Degree in Electrical Engineering	10
2.	Contract Experts	01	Degree in Electrical Engineering	5
3.	System strengthening expert	01	Degree in Electrical Engineering	5
4.	AMI Expert	01	Degree in Electrical Engineering	5
5.	IT/OT Expert	01	Degree in Electrical Engineering	5

Rammar & C